REAL ESTATE, MINOR

The Real Estate minor continues The University of Alabama’s real estate legacy that began over 80 years ago. Designed to provide students with a background in real estate fundamentals and decision making, the Real Estate minor combines many different academic disciplines including: economics, finance, sales, management, and law. Students have a unique opportunity to be eligible to take the Alabama Real Estate Salesperson License exam after completing two real estate courses, and a Real Estate Minor qualifies graduates for the Institute of Real Estate Management’s Certified Property Manager (CPM) fast track program. Another benefit to students is the Alabama Center for Real Estate’s (ACRE) Collegiate Career Assistance Program (CCAP). Housed within the Culverhouse College of Business, CCAP provides student support and resources for professional development and real estate internship/employment opportunities.

<table>
<thead>
<tr>
<th>Real Estate minor</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required:</td>
<td></td>
</tr>
<tr>
<td>FI 331 Principles of Real Estate</td>
<td>3</td>
</tr>
<tr>
<td>FI 436 Real Estate Finance and Invest</td>
<td>3</td>
</tr>
<tr>
<td>Choose 3 courses from the following list:</td>
<td>9</td>
</tr>
<tr>
<td>CE 463 Construction Cost Estimating</td>
<td></td>
</tr>
<tr>
<td>EC 422 Urban Economics</td>
<td></td>
</tr>
<tr>
<td>FI 389 Financial Analysis &amp; Modeling</td>
<td></td>
</tr>
<tr>
<td>FI 432 Real Estate Appraisal</td>
<td></td>
</tr>
<tr>
<td>FI 434 Real Estate Management</td>
<td></td>
</tr>
<tr>
<td>LGS 407 Real &amp; Personal Property</td>
<td></td>
</tr>
<tr>
<td>MGT 386 Foundations of Entrepreneurship</td>
<td></td>
</tr>
<tr>
<td>MGT 423 Effective Negotiations</td>
<td></td>
</tr>
<tr>
<td>MKT 337 Personal Selling</td>
<td></td>
</tr>
<tr>
<td>or MKT 438 Sales Management</td>
<td></td>
</tr>
<tr>
<td>Total Hours</td>
<td>15</td>
</tr>
</tbody>
</table>