## **REAL ESTATE, MINOR**

The Real Estate minor continues The University of Alabama's real estate legacy that began over 80 years ago. Designed to provide students with a background in real estate fundamentals and decision making, the Real Estate minor combines many different academic disciplines including: economics, finance, sales, management, and law. Students have a unique opportunity to be eligible to take the Alabama Real Estate Salesperson License exam after completing two real estate courses, and a Real Estate Minor qualifies graduates for the Institute of Real Estate Management's Certified Property Manager (CPM) fast track program. Another benefit to students is the Alabama Center for Real Estate's (ACRE) Collegiate Career Assistance Program (CCAP). Housed within the Culverhouse College of Business, CCAP provides student support and resources for professional development and real estate internship/employment opportunities.

Real Estate minor		Hours
Required:		
FI 331	Principles of Real Estate	3
FI 436	Real Estate Finance and Invest	3
Must take at least 9 hours from the following list:		
CE 463	Construction Cost Estimating	
EC 422	Urban Economics	
FI 389	Financial Analysis & Modeling	
FI 432	Real Estate Appraisal	
FI 433	Real Estate Investment Fund	
FI 434	Real Estate Management	
LGS 407	Real & Personal Property	
MGT 386	Foundations of Entrepreneurshp	
MGT 423	Effective Negotiations	
MKT 337	Personal Selling	
or		
MKT 438 Sales Management		

Note: FI 433 Real Estate Investment Fund is a 1-credit-hour course that may be repeated multiple semesters. Students wanting this elective to count as part of their elective requirement must complete the course in three separate semesters for a total of 3-credit-hours.

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**Total Hours**